

SECURITY MORTGAGE GROUP LLC

Income Property Specialists

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RV CAMPGROUND RESORT FINANCING -BORROWER QUESTIONNAIRE-

Dear Borrower,

We are pleased that you have contacted us about financing your project. Please take a few minutes to complete this questionnaire in order to speed up the processing of your loan.

Loan Request

Reason for financing: _____

Loan amount requested: _____ Term: _____ Amortization: _____

Estimated value of property: _____ Last appraisal: \$ _____ Appraisal date: _____

Campground

Campground Name: _____

Address (including zip code) _____

Campground age _____ Acreage _____ Density: _____

Number of spaces _____ How many RVs in the park are owned by the park? _____

Does this park have plans for expansion? Yes No

Tenant Profile	_____ % families	Occupancy	_____ % current
	_____ % adult		_____ % 2007 average
	_____ % retired adults		_____ % 2006 average

Rates: Seasonal \$ _____ Daily (full hookup) \$ _____

Other: _____

Nearest Town/City (include closest city with population over 100,000): _____

Population of Town/City: _____

What is the average age of the RVs? 2000+ 1990s 1980s 1970s 1960s

of Park Models _____ # of Seasonal Sites _____ # of Cabins _____
of Transient Sites _____ # of Annual RVs _____

Historical rent increases over the past 5 years (date and amount)? _____

When is the rent going to be increased, and by how much? _____ \$ _____

Are there any rent concessions? Yes No If yes, please explain: _____

Amenities

Clubhouse Golf Jacuzzi Pool
RV Storage Lake Tennis Courts Other: _____
Shuffleboard Laundry Exercise Room _____

Is the sewer connected to a municipal system? Yes No If no, please explain: _____

Is the water connected to a municipal system? Yes No If no, please explain: _____

What utilities are included in the rent?

Water Sewer Electricity Trash Other: _____

What are the pads made of? Asphalt Concrete Gravel Dirt Other: _____

Does your park have curbs? Yes No How many cars can park at each site (off street)? _____

Are the streets paved? Yes No With what material? _____

How many cars can park at each site (off of the street)? _____

What would you consider this campground?

Five ★★★★★ Four ★★★★☆ Three ★★★☆☆ Two ★★☆☆☆

List 4-5 competitors nearest to your park:

	Business Name	Rent Range	Occupancy %
1			
2			
3			
4			
5			

What is the overall market vacancy? _____ %

Borrower

What is the current net worth of the borrower? \$ _____

What is the borrowing entity? Individual Partnership LLC Corporate

Is this a single-asset entity? Yes No If no, please explain: _____

What is the name and address of the entity? _____

Who are the principals? (major stockholders, general partners, etc.)

	Name	%	Address
1			
2			
3			
4			
5			

Who is the on-site manager? _____ Telephone number: _____

Other Information

Do you have any currently outstanding judgments, suits, or liens? Yes No
If so, please explain with an attachment.

Have you ever been affiliated with an entity that filed for bankruptcy? Yes No
If so, please explain with an attachment.

Do you have any other negative credit information? (Deed in Lieu, late payments, etc.) Yes No
If so, please explain with an attachment.

What is the current debt for the facility? _____

Owed to whom? _____ Monthly payments: _____

Interest rate: _____ Mortgage term: _____

Date acquired: _____ Original purchase price: _____